



SWAGELOK SINGAPORE

Your Valued Solution Partner



COMPANY OVERVIEW

Established in 1974, Swagelok Singapore is a fluid system solutions partner offering services and products manufactured by Swagelok. Our facility is superbly equipped with warehouse, cleanroom, training center and assembly area to help you address day-to-day problems. Certified under ISO 9001:2015, our company’s policy is to provide the highest quality of service to meet customers’ requirements and strive towards absolute customer satisfaction.

VISION

To be our customers’ valued solution partner.

MISSION

To provide excellent solutions by leveraging our resources, strengths and capabilities.

OUR PRINCIPAL - SWAGELOK COMPANY

A \$2 billion company headquartered in Solon, Ohio, U.S.A., Swagelok provides high performance fluid handling components, assemblies, and related services to customers in 70 countries. Our 225 sales and service centers work in concert with each other and with Swagelok corporate to provide the same top-flight service anywhere in the world. We are one interconnected global organization – One Swagelok.

- 6 global tech centers
- 20 manufacturing facilities
- 50 application and field engineers
- 70 countries
- 225 sales and service centers



Managing Director Message



We are our customer's valued solutions partner.

We are proud to be the exclusive Swagelok sales and service center for Singapore, Philippines and Brunei and we have a long history in the region of supporting our customers across a wider range of industries.

The **Customer** is at the center of everything we do and we care deeply about our interactions with you to help improve your businesses.

Value is important to our customers and is something that we strive to create each and every day. We make what is important to our customer important to us. We always ask ourselves: Is what we're doing of value to our customers? Please let me know personally if it is not.

Solutions can be ideas, products and services that address customers' needs both known and unknown. We have learned over the years that solutions provide higher value to you, our customers. And this can translate into a competitive edge.

When you think of **Partner**, we want you to think about us first. You can trust us, collaborate with us, share your business goals with us and we will share ours and work together to achieve the same goals.

We are looking forward to forging a great business relationship with you - your success is our success.

Sincerely,
Steve Sparkes
Managing Director

VALUE PROPOSITION

We are more than just components. We partner with customers to provide services to make their people work safer and smarter, their fluid systems run smoothly, and their total cost controlled. We leverage on the unfailing reliability and quality of our products and tailored services to provide solutions that contribute to the achievement of our customers' business goals.



WE MAKE YOUR PEOPLE WORK SAFER AND SMARTER

TRAINING

We want you and your people to be safe and we offer training courses to develop critical skills for building and maintaining dependable fluid systems. Delivered by Swagelok-certified trainers, our training courses provide a strong foundation of knowledge and techniques to minimize installation and maintenance errors ensuring system safety and reliability. Some of the training courses we offer are:

- Tube Fitting Installation
- Tube Fitting Installation Inspection
- Tube Bending
- Medium/High Pressure Cone and Thread
- Valve
- Hose
- Process Analyzer Sampling System
- Materials Science
- Orbital Welding

WE MAKE YOUR FLUID SYSTEMS RUN MORE SMOOTHLY

ONSITE SERVICES



We assist you in finding ways to run your fluid systems smoothly. Do you notice time delays in your sampling systems? Are you aware of how much cost you have wasted on leaks? Corrosion might not be a priority, but it will affect your operations and cost. We will take a deeper look at your systems and provide you with knowledge and advice to assure safe, cost effective and efficient maintenance of your fluid systems.

- Fluid Systems Evaluation and Advisory Services
- Sampling Systems Evaluation and Advisory Services
- Grab Sampling Evaluation and Advisory Services
- Hose Advisory Services
- Compressed Gas Leak Detection Evaluation and Advisory Services
- Swagelok Energy Advisors
- Pre-commissioning





WE HELP CONTROL YOUR TOTAL COSTS

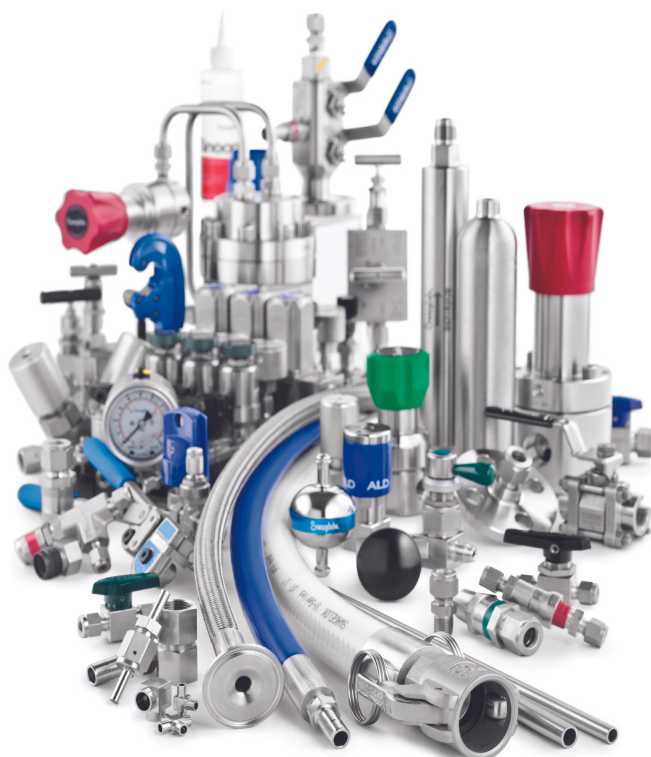
DESIGN AND ASSEMBLY

Labor costs and time spent on design, procurement and rework compromise profitability. And operational downtime can slow output and reduce profits. Maximize your resources with our resources for a solution designed to meet your needs. We can work with you to create anything from simple to very complex assemblies. We provide products, assemblies and services such as product design, testing, prototyping and analysis.

WE LEVERAGE ON THE UNFAILING RELIABILITY AND QUALITY OF OUR PRODUCTS

Behind every product, service and solution is the Swagelok Limited Lifetime Warranty. From our earliest days, starting with the first tube fittings, we have provided advanced, high-quality products that our customers need, trust and rely on.

- Filters
- Fittings
- Hoses & Flexible Tubing
- Leak Detectors, Lubricants, Sealants
- Measurement Devices
- Miniature Modular Systems
- Quick Connects
- Regulators
- Sample Cylinders
- Tubing and Tube Accessories
- Valves
- Welding System



WE PROVIDE SOLUTIONS THAT CONTRIBUTE TO THE ACHIEVEMENT OF OUR CUSTOMERS' BUSINESS GOALS

We have built a reputation of reliability – from supplying quality products and efficient support services to timely response in meeting customer requirements. Swagelok Singapore has the marketing and distribution network to answer your needs. Availability is a critical part of our brand promise. We have the right level of inventory for the products you need immediately:

- Thousands of standard products in inventory
- Over 1,000 line items shipped daily
- 99% shipping and inventory accuracy

We also collaborate with key customers to supply:

- Short lead times on Assemble to Order (ATO) products
- A robust supply of Make to Order (MTO) products
- Engineer to Order Products (ETOP) for unique needs

We are focused on how to improve our level of service and we strive for nothing less than an exceptional customer experience. We go extraordinary lengths to find solutions to support your business objectives.





singapore.swagelok.com

How can we
work together
to achieve
your goals?
Get in touch
with us!

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