

Swagelok Pittsburgh | Tri-State Area

Your Local Swagelok Fluid-System Solutions Provider

Your Request

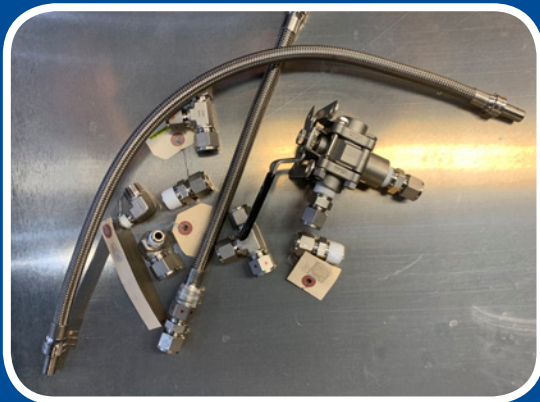
A major Steel customer asked us to quote Swagelok instrument-mounting components for its installation of new C Coke Oven Batteries. We were provided the appropriate P&ID for reference.

Your Swagelok Solution

Swagelok Pittsburgh | Tri-State Area, always more than just a componentry supplier – your trusted and proven fluid-system application resource offering a wide array of strategic support services, decided instead to propose pre-assembled and packaged **Swagelok Instrumentation Mounting Kits** – with each of the 27 different kit configurations assigned a unique part number. That way, our customer's Craft Personnel didn't have to burn precious time ordering, counting, sorting, and assembling loose parts. In addition, each kit contained easy-to-follow installation instructions to ensure a uniform fit and work process across the facility, no matter who was involved. Our kitting concept also meant a significantly compressed overall project schedule.

Outcome

More than \$60,000 in direct labor was saved and the job finished well ahead of plan...eventually receiving Industrial Project of the Year recognition by the Engineers' Society of Western Pennsylvania!



BEFORE

Multiple parts – ordered individually.
Multiple part numbers required.



AFTER

One part – delivered as a kit.
One part number involved.

Your Bottom Line

1

Swagelok Pre-Assembled Instrument Mounting Kits saved customer substantial on-site labor, time, money, and risk. Single part numbers also meant a leaner Procurement process.

2

Labor scheduling and tracking were greatly simplified as Supervisors could exactly match and deploy the number of kits needed per worker per shift.

3

Instrumentation installations were completed far earlier in the project than usual.

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