

DELIVERING YOUR BOTTOM-LINE DIFFERENCE



You trust **Swagelok Pittsburgh | Tri-State Area** for the premier componentry and overall extensive customer and technical support we've provided you for nearly 55 years.

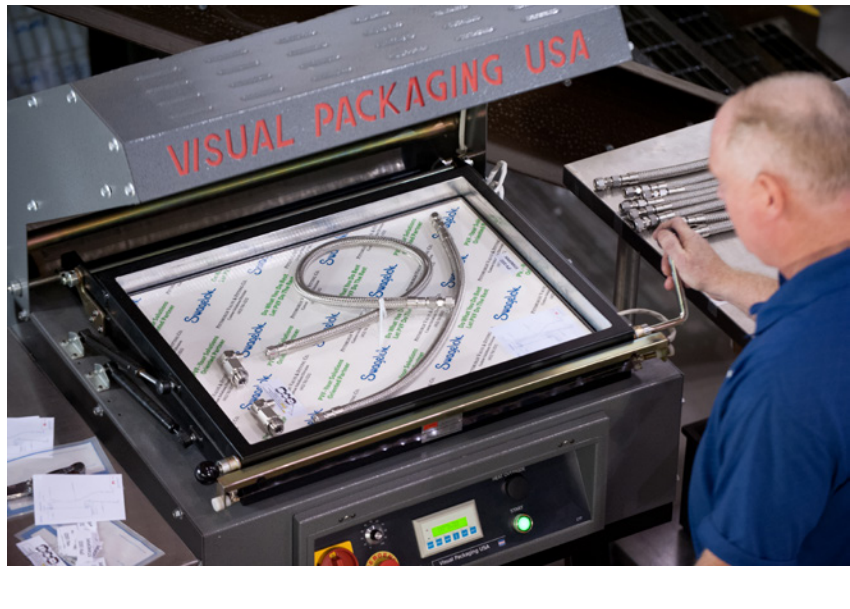
But Did You Know...

We have numerous additional capabilities to help make you even safer – and more productive and profitable.

For example, our **Custom Fabrication** service – including our ability, **through our kitting and visual packaging** operations, to simplify and remove substantial cost from your procurement process.

Here's how we contributed to a major customer **saving more than \$60,000 in labor** from what began as a very basic request:

1. We were asked to quote, from a supplied P&ID, a multitude of individual Swagelok instrument-mounting products for the installation of new coke oven batteries. A different part number would have been assigned to each part ordered.
2. Instead, we proposed **pre-assembled and packaged Kits**, 27 unique configurations in all – **each delivered as a single part number**.
3. We also enclosed complete, easy-to-follow installation instructions to ensure a uniform fit and work process across the entire facility, no matter who performed the task.



Significant Outcomes:

- No time was wasted ordering, counting, sorting, and assembling loose parts.
- Labor scheduling and tracking was greatly simplified as Supervisors could precisely match/deploy the number of kits needed per worker per shift.
- Project was completed well ahead of plan.

Simple assemblies to large, complex panels, we're your local Swagelok Fabricated-Solutions Resource.

LET US PROVE IT.



Mike Koster

Custom Solutions Supervisor



Gary Osman

Applications Engineer

Click Here for More Information on Our Custom Fabricated Solutions

Our Promise:

In each and every customer engagement and interaction, no matter how challenging your application or operating conditions, we will deliver premier-quality Swagelok Fluid-System Product Solutions and value-added Strategic Services that will make you safer, more productive, more efficient, and more profitable.



WE CAN HELP YOU SAVE TIME, MONEY, AND WORRY:



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