

CASE(S) CLOSED

People are talking about us – and specifically how Swagelok premier fluid-system solutions have saved them significant time, money, and worry, in even the most challenging applications.

From Small Leaks to HUGE Productivity Gains

Our customer faced major operational inefficiencies due to significant argon and nitrogen losses and rising costs associated with its gas delivery systems. In addition, the site had to find the leakage source to ensure it could maintain required accuracy during its experiments.

Swagelok fluid-system Evaluation experts were called in, employing ultrasonic detection tools during audits of the lab's primary media lines. Once the audit was completed, we issued a comprehensive report that detailed all faulty connection points – and provided easily and economically actionable recommendations on how the site could quickly improve profitability.



BOTTOM LINE:

Our surveyors saved the customer more than \$10,000 in annual gas losses, while also helping to increase the lab's exactness rates.

PANEL MASTERS

Another customer employed 10 disparate lab hoods within its Research & Development facility. As a result, there were far too many (and varying) connections involved – not to mention substantial leakage. These multiple unique setups also meant random gas lines throughout, unsupported componentry at each station, poor space management overall, and, in general, a rather unorganized lab.

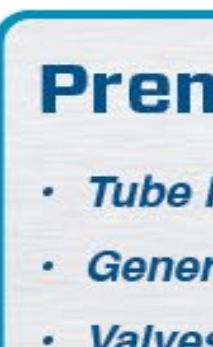
Swagelok Design & Build fabrication experts worked closely with the site to construct 10 uniform N2 instrumentation panels, each with four outlets: three controlled by a regulator; the other a bypass to facilitate future expanded/ simultaneous lab experiments. Workspace was dramatically improved while clutter was eliminated as well.



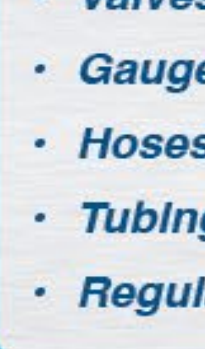
BOTTOM LINE:

Our fabrication technicians enabled the account to realize optimum safety, operational consistency, and repeatable/reliable performance within the lab.

Your Local Swagelok Fluid-System Solutions Experts



HOURS
8AM-5PM M-F



22 Customer-First
ASSOCIATES



6 **ENGINEERS**



**Dedicated
TECHNICAL
SUPPORT TEAM**

SERVICE AREA

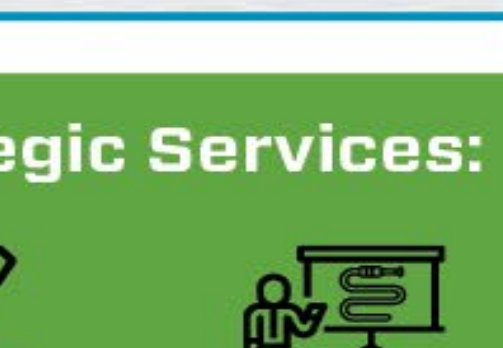


**EMERGENCY
Pick-Ups/Deliveries**



Premier Products:

- **Tube Fittings**
- **General Industrial Fittings**
- **Valves**
- **Gauges**
- **Hoses**
- **Tubing**
- **Regulators**



Strategic Services:



**Custom
Fabrication**



**Technical
Training**



**Energy-Loss
Evaluations**



**Hose
Advisories**



**Inventory
Management**



**Equipment
Rentals**

Industries Served:



**Oil-and-Gas/
Midstream**



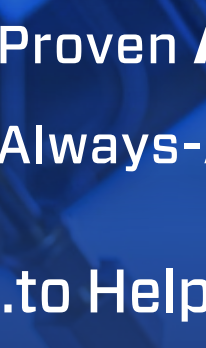
OEMs



Chemical



Steel



Power



Research

1965
Year Established

3,000
SKUs Stocked
at All Times

99%+
Shipping
Accuracy

25,000
sq. ft. Campus

15,000
sq. ft. Warehouse
& Staging Area

65
Combined
Swagelok
Certifications

20
Technical
Class Titles

30
Rental Tools
Stocked

WE DELIVER

GENUINE SWAGELOK®

FLUID-SYSTEM SOLUTIONS

- Masterful **Custom Fabrication**
- Premium-Quality, Leak-Tight **Componentry**
- Trusted **System Evaluations & Advisories**
- Comprehensive **Safety Training**
- Proven **Application Expertise**
- Always-Available **Tool Rentals**

...to Help Make YOU **Safer**, More **Productive**, More **Efficient**, and More **Profitable!**

For complete information, contact:

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Swagelok Field Engineer



gary.osman@swagelok.com

412.761.3212

WE DELIVER DIFFERENCE-MAKING SOLUTIONS:

Products | Strategic Support Services | Application Know-How



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Componentry**

**Masterful Custom
Fabrication**

**Expert Safety
Training**

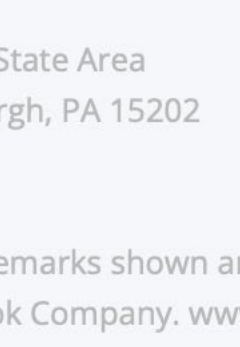
**Extensive
Energy Evaluations**

**Unparalleled
Application Knowledge**

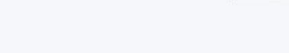
**Comprehensive
Hose Advisories**

**Proven Inventory
Management Support**

**Genuine Swagelok
Tool Rentals**



WE CAN HELP YOU SAVE TIME, MONEY, AND WORRY:



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