# **TECH TALK:** Swagelok Advisory Services in Action

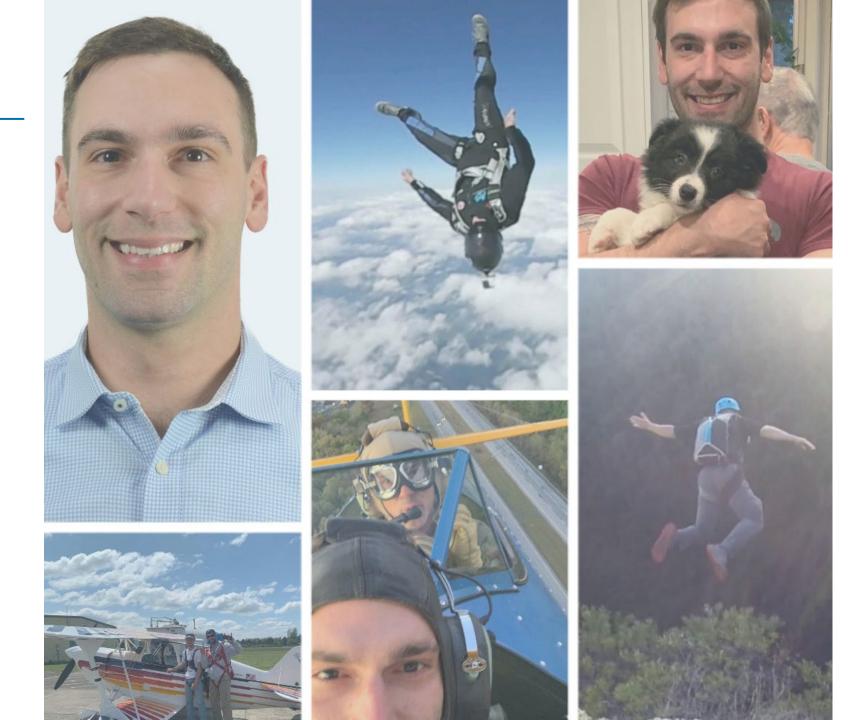
02/18/2021



Swagelok Northwest (US)

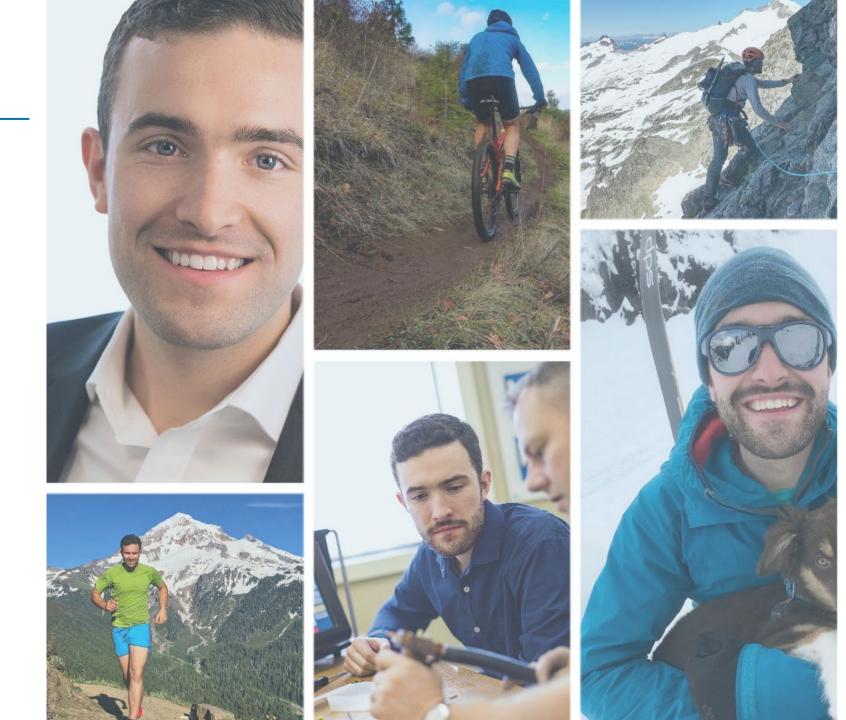
# Meet Your Field Engineers

## Adam Ghannoum Field Engineer



# Meet Your Field Engineers

### Matt Hasenohr Field Engineer



# Agenda



- What is Swagelok Services?
- Compressed Gas Leak Detection
- Hose Management Service
- Sampling System Evaluation & Advisory Service



• Questions

# What is Swagelok Services?



#### **Design & Assembly**



#### **Onsite Services**



#### Training



# What is Swagelok Services?

#### **Onsite Services**

- Fluid System Evaluation & Advisory Service
- Sampling System Evaluation & Advisory Service <--</li>
- Compressed Gas Leak Detection -
- Hose Management ←
- Steam System Audit











<u>**Challenge:**</u> A paper manufacturer has abnormally high cost of energy at the plant

- Frequent air system maintenance and downtime
- Additional compressors required

## Solution: 15,000 connections tested; 800 leaks identified







## Results: Annualized cost savings: \$242,000 Cost avoidance from eliminating compressors: \$250,000 Total savings: \$492,000



Category ID : 000 Air Supply Part Material Stairlass Sheet ammer Tay D 94-1250 Convention Type North Side of Plant **Comparison Tate** 1.2 -GP11 Location 0-100 PSIG Pressure Cause Type of Part **Usasurement Device** 100 ..... Manufacture. Linknown Part Married Emir Inspire Part PG143C-PG1004A04 Description: Gauss is being used near may range which may range damage and may research adoption Other Fridings Possible Solution Replace componential according to manufacturer's instruction Unserved all Ultractured 12



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BEFORENT: A long to depresent an the system before vertices on the assessments of a full system. Take Product Destruction: When selection a product, the start system cauge much be unsetted to ensure such studies from a product the start system cauge a vertice, and reaction are the responsibilities of the system damped billing adequate values, proper inside/atom, operation, and maintenance are the responsibilities of the system damped damped ase:

NOTE: Where the Part Number is followed by " + 1, it should be confirmed before placing an order

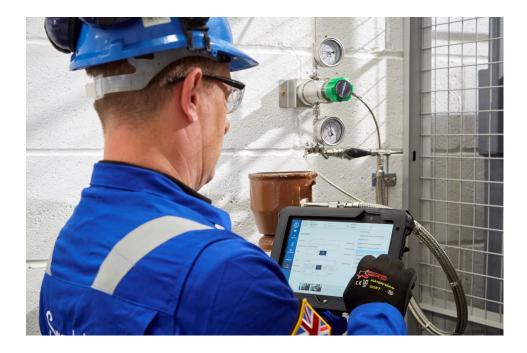
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**<u>Challenge</u>**: A tire plant is experiencing frequent downtime due to unplanned maintenance of tool hoses.

<u>Solution:</u> Swagelok team evaluated the selection and installation of hoses across multiple tools at the facility.



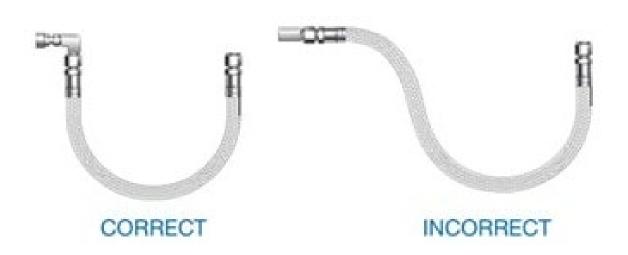


# **Hose Management Service**



<u>**Results:**</u> Changes implemented with regards to hose selection and installation

• Reduced downtime and unplanned maintenance





# **Sampling System Evaluation & Advisory Service**



<u>**Challenge:**</u> An oil refinery recently purchased a new analyzer and sample system, and the measurements from the system do not seem accurate.

**Solution:** Swagelok team of field engineers reviewed the sample system and provided design recommendations for improvement

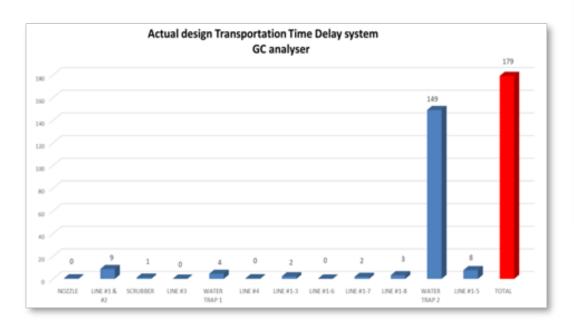


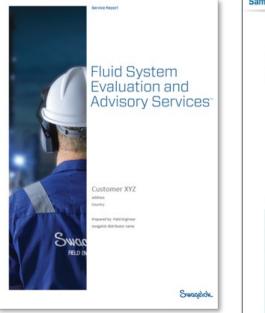


# **Sampling System Evaluation & Advisory Service**



<u>**Results:**</u> Actual time-delay calculated to be > 8 hours. Based on the recommendations, time-delay was improved to < 60 seconds.





#### Sample System Survey Report

#### Conclusion

Remediation of the existing system will include options 1-5 or 1-4 and 6 above. Option 7 should be considered in isolation.

- Eliminate leaks and ensure all joints are enclosed within heated, nitrogen purged enclosures to minimize the ingress of environmental moisture.
- Reduce temperature of heat tracing to minimize possibility of sample component
  polymerization. Maintain a constant temperature on all traced sample lines to
  prevent condensation forming in low-temperature zones.
- Minimize sample system volume and eliminate or reduce dead legs to improve system response time.
- Use welded or VCR connections and packless valves and barrier coils to minimize the ingress of environmental moisture into the system.

#### 2.4 Improvement Roadmap

	Priority	Estimated Value	Cost to Implement
Install additional support at Sample Probe	1	*	\$\$
Reinstate Nitrogen purge of enclosures	2	**	\$
Identify and repair leaks in transport lines	3	**	\$\$
Clean the Sample Transport lines as required	4	**	
Complete tracing of cold spots in existing system	5	**	\$\$\$
Replace Steam Tracing with Electric to reduce transport line temperatures	6	****	\$\$\$\$
Install replacement system	7	****	\$\$\$\$\$

Note: Completing steps 1 – 5 above will improve the performance of the system; however, it may ultimately prove more costly and less effective than installing a new system, per recommendation 7.

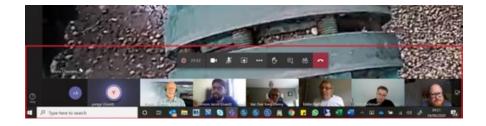
# **Swagelok Services and COVID-19**













## Get In Touch

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